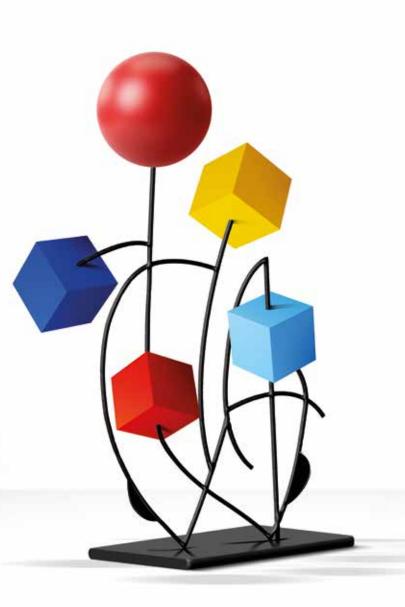


Packaging Machinery Production and Market

December 2024





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End of Line Packaging Machinery Market

End of Line Market values in 2023 and 2027

End of Line

Average annual growth rate

2023-2027

4.9 bln.€

+700 mln.€

Added value

Market value in 2023

5.6 bln.€

Market value in 2027

+3.2%

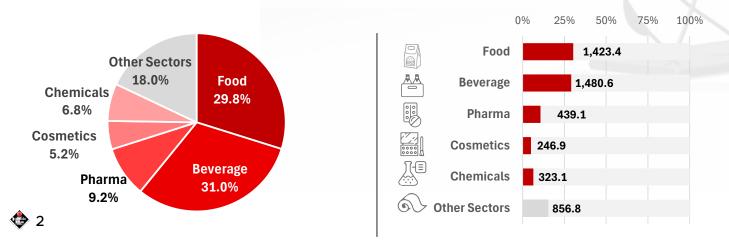
CAGR 2023 - 2027

The End of Line Packaging Technologies sector is experiencing significant growth between 2023 and 2027, reaching a total value of € 4.9 billion in 2023. The outlook indicates an average annual growth of +3.2% (CAGR 2023-2027), a rate that exceeds the global growth of Packaging Machinery, estimated at +3.0%. This positive trend will bring the industry to a value of € 5.6 billion by 2027.

End of Line Technologies account for 9.3% of the global Packaging Machinery market. The share distribution shows a strong concentration in the **Beverage** and **Food** sectors, which together make up 60.9% of the total. Beverage remains the leading sector with a 31% share and a value of 1,524 million euros in 2023. Food follows, accounting for 28.9% of the total, with a value of 1,469 million euros. The Other Sectors (Tobacco, Tissue, etc.), hold 18% of the shares, with a total value of 892 million euros. The Pharmaceutical sector accounts for 9.2% of the total, or 451 million euros, while the Chemical and Cosmetic sectors stand at 6.8% (331 million euros) and 5.2% (256 million euros), respectively.

End of Line Market share by customer client sector and market values 2023

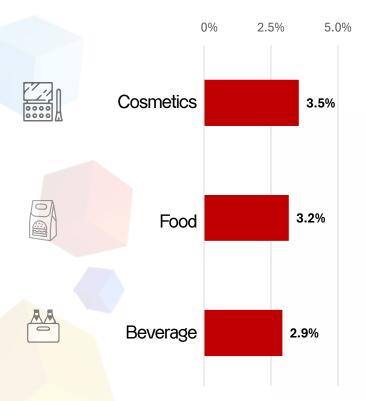
(data in % e million of euros)





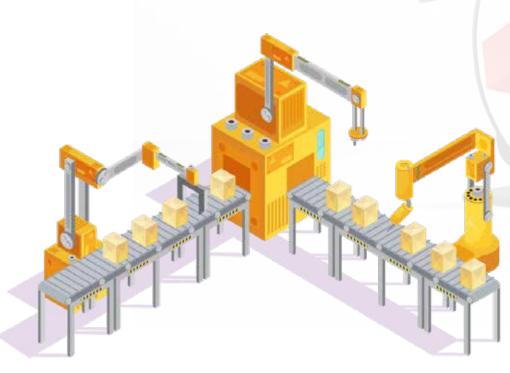
End of Line Packaging Machinery Market

End of Line CAGR 23-27 of Packaging Machinery by Client Sector



Analyzing the growth prospects for the 2023-2027, interesting period dynamics emerge that reverse the ranking of the leading sectors. The Other Sectors (Tobacco, Tissue, etc.), show an average annual increase of +4.1%, outpacing the overall average for the End of Line sector. The Cosmetic sector also shows significant development, with an expected growth of +3.5% per year. The Food sector remains in line with the industry average, with a rate of +3.2% per year. Beverage, while remaining central, is expected to grow at a slightly lower rate of +2.9% per year. The Pharmaceutical and Chemical sectors close the rankings, both with a CAGR of +2.6%.

The End of Line Packaging Technologies sector thus confirms a steady evolution, driven by innovation and growing demand in traditional sectors, with significant momentum coming from emerging markets. The outlook indicates strategic opportunities not only in the more established sectors, but also in the less traditional ones, offering new challenges for the entire industrial chain.





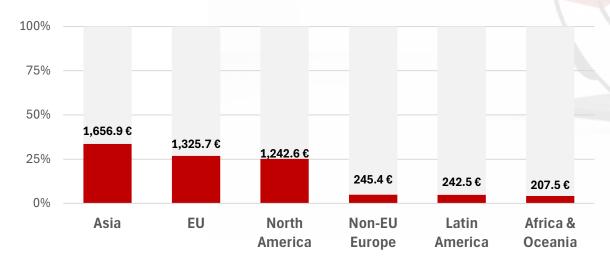
End of Line Packaging Machinery Market

End of Line Value Distribution by macro region Africa & Oceania 4.2% Latin America 4.9% **Non-EU Europe** 5.0% Asia North 33.7% America 25.3% EU 26.9%

The End of Line Packaging Machinery market shows a clear geographic concentration, with Asia, the European Union and North America together accounting for nearly 86% of the entire value of use. Asia is the undisputed leader, accounting for 33.7% of the technologies used, with a total value of 1,656.9 million euros. This is followed by the European Union, which absorbs 26.9% of the market (1,325.7 million euros), and North America, in third place with a 25.3% share and a value of 1,242.6 million euros. The remaining regions share the residual slice of 14.1%. These include Non-EU Europe, which ranks fourth with 5% of the total and a value of 245.4 million euros. Not far behind is Latin America, which accounts for 4.9% of the market (242.5 million euros). Close behind are Africa & Oceania, which together cover just 4.2% of the total value, or 207.5 million euros.

This is a clear snapshot of a sector in which the weight of the large economies remains predominant, but which also offers growth opportunities for less represented areas.

End of Line Machinery market value by macro region



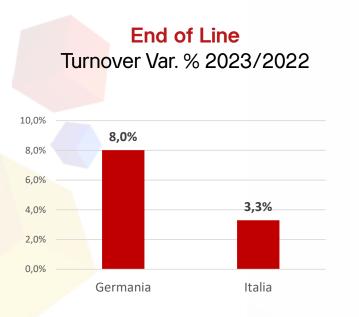
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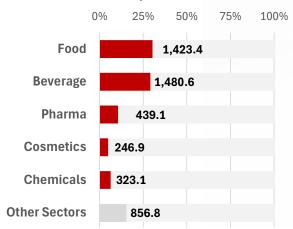
End of Line Packaging Machinery Production

En of Line Production 2023

1,310 mln. € **812** mln. € Italian turnover



End of Line Italian turnover in 2023 Value share by client sector



In 2023, Italian turnover related to the production of End of Line Packaging Technologies reached a value of 1,310.1 million euros, registering a growth of +3.3% over 2022. In the same period, Germany produced a value of 812.4 million euros, an increase of 8.0% over the previous year. Although Italy surpasses Germany in total production value, the latter shows a stronger growth performance compared to the previous year.

Looking at the composition of **Italian production**, it emerges that the **Beverage segment** contributes the most to turnover with a **34.8% share**, amounting to **455.3 million euros** in 2023. This is followed by the **Other Sectors** (Tobacco, Tissue, etc.), which account for **24%** of the total, with a value of **314.8 million euros**. The **Food Sector** ranks third, with a **23%** share and sales of **302.0 million euros**. Overall, **Food** and **Beverage** accounts for **57.8%** of total production, generating a combined value of **757.3 million euros in 2023**, more than half of the sector.

The Chemicals sector ranks fourth with an 8.2% share and a value of 107.6 million euros. Pharma technologies, in fifth place, account for 5.4% of the total, with a turnover of 70.3 million euros. Closing the ranking is the Cosmetics sector, which contributed a 4.6% share of 60.1 million euros in 2023.







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